

CORRIGENDUM.NO.9

" Request for Proposal for Selection of Operator for Providing Helicopter Services in Sector No-2 Comprising of (Bhopal, Madhai, Pachmarhi, Sanchi, Indore, Datia) in Madhya Pradesh, "

NIT NO.: 3707/MPTB/2025 SYSTEM NO 2025_MPTB_ 430799

Date: 13/06/2025

THE FOLLOWING ARE THE MODIFICATIONS TO THE RFP”

THE DELETIONS FROM THE EARLIER TEXT OF THE RFP ARE INDICATED AS STRIKE THROUGHES AND THE ADDITIONS ARE UNDERLINED.

Sl. No.	Point No.	Provision of the RFP		
1	Point no10.1 (f) of RFP and 2.1 (f) Agreement	<p>Point no10.1 (f) of RFP and 2.1 (f) Agreement is revised as under</p> <p>The Operator will be selected to provide Helicopter Services in Madhya Pradesh for 3 (Three) Years for the specified sector destinations as mentioned below. However, there shall be no revision in the Premium or VGF during 3 (Three) Years period. Sector No -2 of Madhya Pradesh having various tourism destinations.</p> <table><tr><td><ul style="list-style-type: none">• Base Station- Bhopal• Madhai• Pachmarhi• Tamia• Chhindwara• Sanchi• Indore• Datia• Damoh</td><td><ul style="list-style-type: none">• Gwalior• Shivpuri• Kuno(Sheopur)• Orchha• Guna• Rajgarh• Sagar• Hosangabhad• Betul• Tikamgarh</td></tr></table> <p>Note - The selected bidder shall not have exclusive right in Indore, Jabalpur and Bhopal for helicopter operation.</p>	<ul style="list-style-type: none">• Base Station- Bhopal• Madhai• Pachmarhi• Tamia• Chhindwara• Sanchi• Indore• Datia• Damoh	<ul style="list-style-type: none">• Gwalior• Shivpuri• Kuno(Sheopur)• Orchha• Guna• Rajgarh• Sagar• Hosangabhad• Betul• Tikamgarh
<ul style="list-style-type: none">• Base Station- Bhopal• Madhai• Pachmarhi• Tamia• Chhindwara• Sanchi• Indore• Datia• Damoh	<ul style="list-style-type: none">• Gwalior• Shivpuri• Kuno(Sheopur)• Orchha• Guna• Rajgarh• Sagar• Hosangabhad• Betul• Tikamgarh			
2	Point no10.1 (g) of RFP and 2.1 (g) Agreement	<p>Point no10.1 (g) of RFP and 2.1 (g) Agreement is revised as under</p> <p>The Operator, keeping in view, the viability can propose routes for Helicopter Services operation within selected Sector – No 2 and shall ensure connectivity of atleast 3 destinations amongst the destinations of selected sector – No 2 as mentioned above in point no F. The operator may be permitted to change or increase the routes with the written consent of MPTB.</p>		

3	Point no10.1 (i) of RFP and 2.1 (i) Agreement	<p>Point no10.1 (i) of RFP and 2.1 (i) Agreement is revised as under</p> <p>During Simhashta Kumbh Mela 2028 as notified by the Government and for a <u>30 Days period before and after the notified time period of the Simhashta Kumbh Mela 2028</u>, the MPTB or State Government may permit other operators to provide helicopter services. Selected bidder in this RFP shall neither have exclusive right for providing helicopter service in sector 2, nor VGF shall be available during this period, rest of the terms and conditions of this RFP shall be effective.</p>
4	Point no 17.13 (a)(b) of RFP and 2.3 (a)(b) Agreement	<p>Point no 17.13 (a)(b) of RFP and 2.3 (a)(b) Agreement is revised as under</p> <p>a) MPTB shall undertake evaluation for augmentation of services as and when deemed suitable. In case an increase in demand/ increase in passenger traffic is observed in the existing route allocated to the operator, <u>then a fresh tender process will be executed for selection of operator in addition to the existing one.</u> <u>In such a case, the First Right of Refusal shall be given to the existing operator to match the rate of the best bidder. If, the existing Operator chooses to not match the rate, within 30 days of offer given to him then the selected operator will execute the agreement and operate the services as the L1 Bidder.</u> the first right of refusal shall be given to the selected operator to deploy an additional helicopter/increase the number of seats on the same terms and conditions within 30 days to cater to such demand. However, if the operator declines to deploy the additional helicopter/increase the number of seats MPTB reserves the right to open the market to other operators to cater to the increased demand. These prospective operators may be the bidders who had submitted proposals for the same tender previously, however, were positioned at L2, L3, L4 etc. Such bidders will be invited to match the terms and conditions of the existing operator prevailing at the time during which the increment is observed, in consonance with the ongoing percentage VGF applicable as per table under point 17.3 for a 6-year period. MPTB may also issue a fresh tender and invite fresh bids for the selected route as deemed appropriate.</p> <p>b) The same shall be applicable if MPTB decides to open other routes apart from the one chosen by the operator in the given sector, <u>then a fresh tender process will be executed for selection of operator in addition to the existing one.</u> <u>In such a case, the First Right of Refusal shall be given to the existing operator to match the rate of the best bidder. If, the existing Operator chooses to not match the rate, within 30 days of offer given to him then the selected operator will execute the agreement and operate the services in selected route as the L1 Bidder.</u></p> <p>where the first right of refusal shall be given to the selected operator to deploy an additional Helicopter on the same terms and conditions within 30 days on the new route. However, if the operator declines to deploy the additional helicopter/increase the number of seats MPTB reserves the right to open the market to other helicopter operators to cater to the increased demand. These prospective operators may be the bidders who had submitted proposals for the same tender previously, however, were positioned at L2, L3, L4 etc. Such bidders will be invited to match the terms and conditions of the existing operator prevailing at the time during which the increment is observed, in consonance with the ongoing percentage VGF applicable as per table under 17.3 for a 6-year period. MPTB may also issue a fresh tender and invite fresh bids for the selected route as deemed appropriate.</p>

5	New Point no no 10.1 (j) of RFP and 2.1 (j) Agreement is added	New Point no 10.1 (j) of RFP and 2.1 (j) Agreement is added as under <u>In any destination of sector 2 as mentioned in point no 10.1 (f) where the Operator is willing to operate services, the responsibility of providing helipad infrastructure shall vest with the State Government.</u>			
6	Point no. 4. Schedule of Bidding Process	Point no. 4. Pre bid Meeting as under Second Pre-Bid Meeting: A Second pre-bid meeting will be held on <u>01/09/2025 at 11:00AM</u> at the following address: Madhya Pradesh Tourism Board 6th Floor, Lily Trade Wing, Jahangirabad, Bhopal Madhya Pradesh, India – 462008 Virtual Link - https://teams.microsoft.com/l/meetup-join/19%3acd8379a5e1ee43eea78bf5e787c938f0%40thread.tacv2/1659606025830?context=%7b%22Tid%22%3a%228ccb1df5-0d69-4971-88a9-60b2f8f71d40%22%2c%22Oid%22%3a%22f4172220-ef56-4235-b7b5-75d786967787%22%7d			
7	Point no. 6. Schedule of Bidding Process	Point no. 6. Schedule of Bidding Process of the RFP is revised as under			
		Sl. No.	Event Description	Date/Time	Revised Date
		1.	Online Bid submission Last Date (EMD, Technical Bid, Financial Bid)	<u>27/08/2025 at 5:00 PM</u>	<u>8/09/2025 at 5:00 PM</u>
		2.	Opening date of Proposals	<u>28/08/2025 at 5:00 PM</u>	<u>9/09/2025 at 5:00 PM</u>